



# GIVE THEIR GENERATOR LESS TO DO.

SAVE YOUR CUSTOMERS MONEY BY INSTALLING MORE PROPANE APPLIANCES.



Here's some important information for your homeowner customers interested in whole-home standby power. By choosing propane appliances such as water heaters and furnaces, they can cut the capacity — and cost — of their whole home generator, compared with all-electric homes. That's thousands of dollars in savings.



## PROPANE/ELECTRIC HOME

4 BEDROOM | 3 BATH | 3,200 SQUARE FEET  
GENERAC GUARDIAN 16KW STANDBY GENERATOR

**\$3,900**  
GENERATOR PURCHASE PRICE



These homeowners will enjoy better performance and efficiency from their propane appliances, and they saved nearly \$1,000 on their generator.

### Propane Appliances

Water Heater, Furnace, Cooking Appliances, Clothes Dryer

### Electric Appliances

Sump Pump, Air Conditioner, Refrigerator/Freezer, Microwave

## ALL-ELECTRIC HOME

4 BEDROOM | 3 BATH | 3,200 SQUARE FEET  
GENERAC GUARDIAN 22KW STANDBY GENERATOR

**\$4,800**  
GENERATOR PURCHASE PRICE



These homeowners burdened their standby generator with electric appliances and had to spend much more to get the needed power.

### Propane Appliances

None

### Electric Appliances

Water Heater, Furnace, Cooking Appliances, Clothes Dryer, Sump Pump, Air Conditioner, Refrigerator/Freezer, Microwave

# - WITH PROPANE - THE SAVINGS ARE REAL

Your customers could save money on a whole-home standby generator — and enjoy greater comfort, better performance, and lower energy bills — by installing propane appliances in place of electric, where possible.

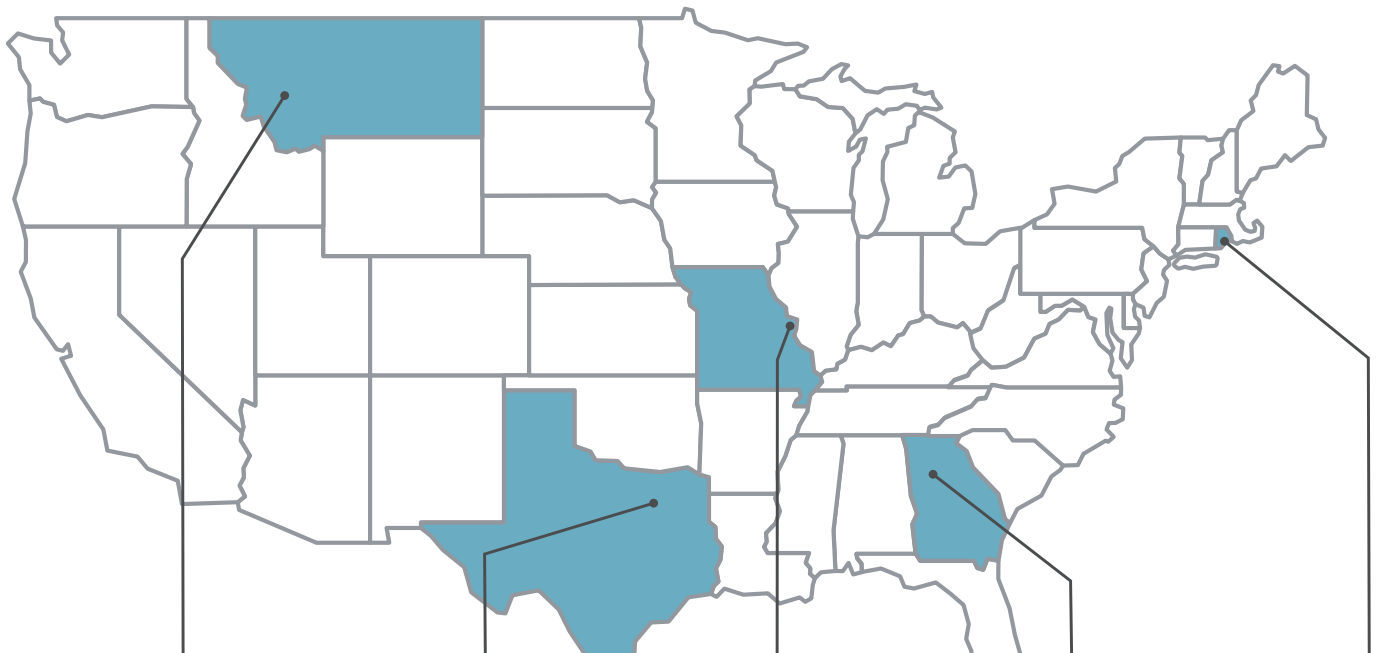
Homeowners enjoy the same results with propane appliances, no matter where they live. In different climate zones across the U.S., all-electric homes require generators anywhere from one-third to twice as powerful and expensive as homes using both electricity and propane.

## RECOMMENDED GENERATOR CAPACITY

Look at the numbers for these four bedroom, three bath, 3,200 square-foot homes on slab foundations. In every region, no matter the climate, the mixed-fuel home requires significantly less generator capacity.

**MIXED-FUEL HOMES:**  
9kW to 16kW

**ALL-ELECTRIC HOMES:**  
16kW to 22kW



WESTERN

Helena, MT

SOUTHWESTERN

Dallas, TX

MIDWESTERN

St. Louis, MO

SOUTHEASTERN

Atlanta, GA

NORTHEASTERN

Providence, RI

Data based on Generac's Home Backup Generator Sizing Calculator. Custom inputs were used for the number of rooms, lighting, appliances, and additional systems to reflect a typical all-electric or mixed-fuel home. All other features are the same.

### TALK TO YOUR CUSTOMERS ABOUT PROPANE

To learn more about building with propane appliances and propane standby power, visit [BuildWithPropane.com](http://BuildWithPropane.com).