

Propane Education & Research Council
February 14, 2013
Conference Call

MINUTES

Chairman Joe Armentano called the meeting to order at 2:05 p.m. Eastern Standard Time.

Mr. Armentano, Paraco Gas (Rye Brook, N.Y.), welcomed the Council members in attendance:

Michael E. Barnes, BP Energy Co. (Houston)
Robert Barry, Bergquist Inc. (Toledo, Ohio)
Sharon Beemer, DCP Midstream (Houston)
Eric Benson, J.S. West & Co. (Modesto, Calif.) — *Secretary*
Gregg Dighero, EnCana (Denver)
Roxanne Fowles, MarkWest Energy Partners LP (Friendswood, Texas)
Joe Gump, ConocoPhillips (Dacula, Ga.) — *Vice Chairman, Producers*
Sam Hawley, Enterprise Products Operating LLC (Houston)
Sam McTier, Propane Technologies (Lake Forest, Ill.)
Gerry Misel, Georgia Gas Distributors (Sandy Springs, Ga.) — *Treasurer*
Bill Platz, Delta Liquid Energy (Paso Robles, Calif.) — *Immediate Past Chairman*
David Regan, Targa Resources (Houston)
Doug Rinke (Columbia, Mo.)
T.J. Rinke, Williams Midstream (Tulsa, Okla.)
Mike Sheehan, Sheehan's Gas (Bird Island, Minn.)
John Simcox, Thompson Gas & Electric Service (Mechanicsburg, Pa.)
Tom Van Buren, Ferrellgas (Overland Park, Kan.)
Jeff White, Aux Sable Liquid Products (Morris, Ill.)
Paula Wilson, AmeriGas (Valley Forge, Pa.) — *Vice Chairwoman, Marketers*

President's Report

PERC President and Chief Executive Officer Roy Willis offered a report on the Council's communication with the Commerce Department on the propane price analysis that the department is required by law to carry out. The analysis is overdue.

Mr. Willis reported that the Executive Committee approved a change order to the Marketer Technology and Sales Training program that expands the definition of organizations that are eligible to host the training to include propane equipment distributors and other industry member companies beyond the state and regional propane foundations and councils.

Mr. Willis also gave updates on the Industry Responders' Conference taking place this week in Glendale, Ariz., on special topics for upcoming Council meetings, and the ongoing propane brand evaluation project.

PERC Chief Business Development Officer Tucker Perkins gave a report on the forthcoming propane-fueled S2G chassis from Freightliner Custom Chassis Corp. and other partners.

PERC Industry Programs Director Pat Hyland summarized the findings of an ongoing staff analysis of the way state and regional propane gas foundations and councils have used funds available through the Partnership with States program.

PERC Vice President Stuart Flatow gave a report on the work of a task force considering ways to train more propane marketers with the PERC Certified Employee Training Program.

Consent Calendar

Mr. Armentano directed councilors' attention to the consent calendar in their briefing materials and invited a motion to approve the funding requests on the consent calendar.

Upon a motion duly made and seconded, the Council approved the funding requests and change orders that appeared on the consent calendar (as follows).

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| Docket: | 16958 |
| Principal Contractor: | Dashe & Thomson |
| Title: | Curriculum Alignment and Textbook for the CETP
Appliance Service Course (Change Order) |
| Amount Requested: | \$60,000 |
| Action: | Approved |
| Docket: | 16939 |
| Principal Contractor: | Blue Mountain Energy IntelliChoice Energy |
| Title: | 11RT Propane Packaged Engine Driven Heat Pump
(Change Order) |
| Amount: | No Additional Cost |
| Action: | Approved |
| Docket: | 19013 |
| Primary Contractor: | Gas Technology Institute |
| Title: | Carbon Management Information Center Consortium 2013 |
| Amount Requested: | \$50,000 |
| Action: | Approved |
| Docket: | 19014 |
| Primary Contractor: | Dunlap Group |
| Title: | CARB Certification Road Map 2013 |
| Amount Requested: | \$60,000 |
| Action: | Approved |

New Business

Mr. Armentano announced that the Council will next meet on April 12, 2013, in Atlanta.

Upon a motion duly made and seconded, the Council adjourned at 3:01 p.m. EST.